

INVESTMENT PROPERTY PRICING SHEET

February 11, 2019

Initial Interest Rate Starting as Low as	MULTI-FAMILY		
Classification	Average	Above Average	Premium
5 Yr. Fixed	4.86%	4.61%	4.36%
7 Yr. Fixed	4.94%	4.79%	4.64%
10 Yr. Fixed	5.30%	4.88%	4.45%
15 Yr. Fixed	5.53%	5.06%	4.58%
20 Yr. Fixed	6.78%	5.78%	4.78%



FANNIE MAE - MULTI-FAMILY

Classification	Average	Above Average	Premium
10 Yr. Fixed	4.80%	4.55%	4.30%
15 Yr. Fixed	5.05%	4.80%	4.55%
20 Yr. Fixed	5.18%	4.93%	4.68%

Initial Interest Rate Starting as Low as	OFFICE/RETAIL/INDUSTRIAL (MULTI-TENANT)		
Classification	Average	Above Average	Premium
5 Yr. Fixed	6.31%	5.69%	5.06%
7 Yr. Fixed	6.36%	5.74%	5.11%
10 Yr. Fixed	5.60%	5.20%	4.80%
15 Yr. Fixed	5.85%	5.35%	4.85%
20 Yr. Fixed	5.06%	4.81%	4.56%



KEY FACTORS IN DETERMINING FINAL INTEREST RATE INCLUDES:

- LOAN TO VALUE**
- PROPERTY TYPE**
- CASH FLOW GENERATED BY PROPERTY**
- STRENGTH OF PROPERTY OWNER**
- REAL ESTATE INVESTMENT EXPERIENCE OF OWNER**

PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS

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EXPAND YOUR REAL ESTATE INVESTMENT HORIZONS TODAY!

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