



BUSINESS OWNER-OCCUPIED REAL ESTATE PRICING SHEET
January 7, 2019

CONVENTIONAL (NON-SBA - FIRST TRUST DEED LOANS ONLY) FINANCING

Initial Interest Rate Price Ranges	Premium Properties		Multipurpose Properties		Semi-Generic Properties		Single-Purpose Properties *	
	From	To	From	To	From	To	From	To
WSJ Prime Quarterly Adjustable	N/A	N/A	4.000%	4.500%	4.750%	5.250%	4.750%	5.250%
3 Yr. Fixed	4.855%	5.355%	4.605%	5.355%	5.855%	6.605%	5.855%	6.605%
5 Yr. Fixed	4.827%	5.327%	4.827%	6.827%	5.577%	7.077%	6.077%	7.327%
7 Yr. Fixed	4.868%	5.368%	4.868%	5.368%	6.118%	6.618%	6.118%	6.618%
10 Yr. Fixed	5.202%	5.452%	4.952%	5.952%	6.202%	6.702%	6.202%	6.702%
20-25 Yr. Fixed - SBA 504 Only	N/A	N/A	N/A	6.352%	N/A	N/A	N/A	N/A

* Hospitality and Gas Station/C-Store financing available

SBA 504 (CONVENTIONAL LOAN ABOVE + SBA 2ND TRUST DEED DEBENTURE) FINANCING

Initial Interest Rate Price Ranges	Premium Properties		Multipurpose Properties		Semi-Generic Properties		Single-Purpose Properties	
	From	To	From	To	From	To	From	To
WSJ Prime Quarterly Adjustable	N/A	N/A	4.560%	4.838%	4.977%	5.255%	4.977%	5.255%
3 Yr. Fixed	5.035%	5.313%	4.897%	5.313%	5.591%	6.008%	5.591%	6.008%
5 Yr. Fixed	5.020%	5.298%	5.020%	6.131%	5.437%	6.270%	5.714%	6.409%
7 Yr. Fixed	5.043%	5.320%	5.043%	5.320%	6.118%	6.618%	6.118%	6.618%
10 Yr. Fixed	5.228%	5.367%	5.089%	5.645%	5.784%	6.062%	5.784%	6.062%
20-25 Yr. Fixed - SBA 504 Only	N/A	N/A	5.589%	5.867%	N/A	N/A	N/A	N/A

SBA Debenture Rate	5.261%
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Blended interest rates based on weighted average between conventional first trust deed loan rate and SBA 504 debenture second trust deed rate.

SBA 7A FINANCING

Initial Interest Rate Price Ranges	Premium Properties		Multipurpose		Semi-Generic		Single-Purpose	
	From	To	From	To	From	To	From	To
WSJ Prime Quarterly Adjustable	4.750%	5.250%	5.250%	5.750%	5.750%	6.500%	5.750%	6.500%

PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS

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EXPAND YOUR BUSINESS REAL ESTATE HORIZONS TODAY!

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