

INVESTMENT PROPERTY PRICING SHEET

January 7, 2019

Initial Interest Rate Starting as Low as	MULTI-FAMILY		
Classification	Average	Above Average	Premium
5 Yr. Fixed	4.77%	4.52%	4.27%
7 Yr. Fixed	4.84%	4.69%	4.54%
10 Yr. Fixed	5.21%	4.79%	4.36%
15 Yr. Fixed	5.44%	4.97%	4.49%
20 Yr. Fixed	6.69%	5.69%	4.69%



FANNIE MAE - MULTI-FAMILY

Classification	Average	Above Average	Premium
10 Yr. Fixed	4.71%	4.46%	4.21%
15 Yr. Fixed	4.96%	4.71%	4.46%
20 Yr. Fixed	5.09%	4.84%	4.59%

Initial Interest Rate Starting as Low as	OFFICE/RETAIL/INDUSTRIAL (MULTI-TENANT)		
Classification	Average	Above Average	Premium
5 Yr. Fixed	6.22%	5.60%	4.97%
7 Yr. Fixed	6.27%	5.65%	5.02%
10 Yr. Fixed	5.51%	5.11%	4.71%
15 Yr. Fixed	5.76%	5.26%	4.76%
20 Yr. Fixed	5.06%	4.81%	4.56%



KEY FACTORS IN DETERMINING FINAL INTEREST RATE INCLUDES:

- LOAN TO VALUE**
- PROPERTY TYPE**
- CASH FLOW GENERATED BY PROPERTY**
- STRENGTH OF PROPERTY OWNER**
- REAL ESTATE INVESTMENT EXPERIENCE OF OWNER**

PLEASE CONTACT A TEAM MEMBER TODAY FOR YOUR FINANCING NEEDS

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EXPAND YOUR REAL ESTATE INVESTMENT HORIZONS TODAY!

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